

## **Southern Operators Association 2019 Annual Meeting Agenda**

| Wednesday, November 6th |                             |                               |          |  |  |
|-------------------------|-----------------------------|-------------------------------|----------|--|--|
| 1:00 pm                 | SOA Welcome                 | Co-op Presidents              | Ballroom |  |  |
| 1:10                    | Kick-Off                    | JR Galardi                    |          |  |  |
| 1:30                    | Marketing                   | Doug Koegeboehn               |          |  |  |
| 2:30                    | New Agency Intro            | INNOCEAN                      |          |  |  |
| 3:00                    | Operations                  | Rusty Bills                   |          |  |  |
| 4:15                    | Training                    | David Kreitlow/Matthew Steele |          |  |  |
| 5:00                    | Break/Check in              |                               |          |  |  |
| 6:00                    | Cocktail Hour/Entertainment |                               | TBD      |  |  |
| 7:00                    | Spectacular Buffet Dinner   |                               | TBD      |  |  |
|                         |                             |                               |          |  |  |
|                         |                             |                               |          |  |  |
|                         |                             |                               |          |  |  |
| Thursday,               | November 7th                |                               |          |  |  |

| <u>Thursday, N</u> | <u>lovember 7th</u>         |                                |          |
|--------------------|-----------------------------|--------------------------------|----------|
| 8 - 9 am           | Breakfast                   |                                | TBD      |
| 9:00               | POS                         | Mohamed Eloraby                | Ballroom |
| 9:45               | Purchasing                  | Jill Albano                    |          |
| 10:30              | Break/Check Out             |                                |          |
| 10:45              | <b>GGI Panel Discussion</b> | GGI Management Team            |          |
| 12:00              | Lunch                       | •                              | TBD      |
| 1:00               | Co-op Meetings              | Machel Cook/Elisa Ham/INNOCEAN |          |

As you will notice, there is a GGI panel discussion on Tuesday. This is your chance to ask the Management Team any questions and start a discussion. We are here to serve the franchisees and we feel that having an open, honest conversation on topics of your choice will benefit the franchise community. So bring your questions and let's talk.